REQUEST FOR QUOTATION (RFQ)

<table>
<thead>
<tr>
<th>DISTRIBUTION</th>
<th>Internet Service Providers</th>
<th>RFQ NUMBER</th>
<th>IWMI/LKA/S001/2023</th>
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<thead>
<tr>
<th>TITLE</th>
<th>Procurement of Business Grade Internet Connectivity services for IWMI HQ</th>
<th>DATE</th>
<th>19-Jan-23</th>
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<table>
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<tr>
<th>SUBJECT</th>
<th>Procurement of Business Grade Internet Connectivity by International Water Management Institute (IWMI)</th>
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<tr>
<th>TO (VENDOR)</th>
<th>DESTINATION E-MAIL:</th>
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</table>
| Surani Liyanaarachchi - Senior Procurement Officer, International Water Management Institute (IWMI), 127 Sunil Mawatha, Pelawatta, Battramulla, Sri-Lanka | Tel: + 94-11-2880000  
Fax: + 94-11-2786854  
Email: S.Liyanaarachchi@cgiar.org |

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<tr>
<th>NUMBER OF PAGES INCLUDING THIS ONE</th>
<th>Five (6)</th>
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**MANNER OF SUBMISSION**

Offers must be submitted via mail (G.HALVITIGE@CGIAR.ORG) and must be addressed to "Head of Finance, International Water Management Institute, 127, Sunil Mawatha, Pelawatte, Battramulla, Sri Lanka" and submitted on letterheads furnishing bidder’s name, address and contact telephone number with signature & official stamp.

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<tr>
<th>CLOSING DEADLINE: DATE</th>
<th>8-Feb-23</th>
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**IMPORTANT**

To enable you to submit a proposal, please find enclosed:

Annex A - Technical Requirement/ Technical Specifications  
Annex B - Supplier Registration Form  
Failure to comply with the conditions stated herein will lead to the rejection of offer submitted.

IWMI reserves the right to :-
1. Decide on the selection criteria, which will be based on price and quality as assessed by IWMI  
2. Identify the supplier who submits the most responsive bid  
3. Accept whole or part of your offer.

Information provided by the bidder will constitute the basis for any eventual award of contract.  
The decision of IWMI will be final.

The contract will be subject to IWMI’s General Conditions for the purchase of goods and services.
### REQUIREMENTS

**THE OFFICE INVITES YOUR COMPANY TO MAKE A FIRM OFFER FOR THE FOLLOWING**

<table>
<thead>
<tr>
<th>MERCHANDISE</th>
<th>QUANTITY</th>
<th>DELIVERY PLACE</th>
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</table>
| Supply and Installation of business grade internet connectivity as per specifications stated below. | Please refer Annexure A | Delivery address
International Water Management Institute (IWMI)
127 Sunil Mawatha, Pelawatte, Battaramulla, Colombo, Sri Lanka |

<table>
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<tr>
<th>SPECIFICATIONS</th>
<th>DELIVERY PLACE</th>
</tr>
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<tbody>
<tr>
<td>Please refer Annexure A</td>
<td></td>
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**YOUR OFFER SHOULD CLEARLY INDICATE**

1. Please note that price needs to be quoted as per the following:
   - Installation and any other one-time fees.
   - Monthly fees.
   - Minimum contract duration in months if applicable.

2. **PRICES SHOULD BE NET AFTER DEDUCTION OF DISCOUNTS AND SHOULD BE INCLUSIVE OF ALL TAXES**

3. **STANDARDIZATION**: Details of any standardization to be provided.

4. **PLACE OF MANUFACTURE AND COUNTRY OF ORIGIN**: To be specified.

5. **DETAILED SPECIFICATIONS**: Detailed specifications should be submitted. If more than one option is quoted, detailed specifications for each option must be included in the bid documents.

6. **FOLLOWING INFORMATION SHOULD BE INCLUDED**:
   - Warranty and conditions of warranty if any
   - After sales services if any
   - Terms of use if any
   - Service Level Agreement
   - Redundancy and fall back options if there is a prolonged issue (e.g. a local fiber cable break)
   - List of upstream providers
   - Number of separate landing points in Sri Lanka and the minimum distance between them in km.
   - Average latency from the Sri Lankan network hub to the following IP addresses
     - 40.101.8.162,
     - 52.97.151.18,
     - 52.97.137.178,
     - 40.101.60.2

7. **VALIDITY OF THE OFFER**: The offer in all its terms and conditions should be valid for a period of 30 days from the 08th February 2023

8. **PAYMENT TERMS**: Payment terms to be stated by the supplier

9. **COMPANY PROFILE**: To be submitted with background, expertise/experience in supplying Internet Connectivity and providing related services.

10. **DELIVERY**: Date(s) should be stated and will be an important element in the selection criteria. Suppliers are hereby advised to indicate realistic time frames for delivery, since IWMI needs the items on a priority basis. Please note that requests for granting extensions of delivery deadlines given by IWMI at any stage of the process will not be entertained.
11. LIQUIDATED DAMAGES: Late delivery, or dispatch outside the agreed schedule, shall be subject, without notice, to an assessment of liquidated damages equivalent to 1 percent of the Contract value per day or part thereof. The assessment will not exceed 10 percent of the Contract value.

12. Any queries with regards to this bid should be addressed to Surani Liyanaarachchi via e-mail to S.Liyanaarachchi@cgiar.org. Last date for raising such queries shall be 3 days before the bid closing date mentioned.

13. OTHER TERMS: All the applicable general terms and conditions are listed in the "General terms and conditions" document and vendors can access it via https://www.iwmi.cgiar.org/about/our-policies/. Also, it contains Procurement Grievance Submission Process for Suppliers.